

IN HOUSE LIVING ANNUITY GUIDE



PetroSA

Retirement Fund

All about your fund and what it does for you

LEGAL DISCLAIMER

- This guide is a summary of the Rules of the Fund. In the event of a conflict between this guide and the Rules, the Rules will apply.
- The contents of this guide does not constitute advice either by the Trustees, or by its consultants.

IN-HOUSE LIVING ANNUITY

Congratulations on your retirement from the Fund!

If you are considering a living annuity, there are some decisions which you will need to make. You will need to decide:

- How much to take as a pension every year and how often this should be paid
- Where to invest your capital

These are detailed further below.

In addition, you must complete **the nomination of beneficiary form** which will be used in the payment of death benefits.

As a reminder, the living annuity functions like an Investment Account. This means that there are NO guarantees that it will be sufficient to pay you a pension until your death and your pension MAY run out.

$$\text{YOUR LIVING ANNUITY BALANCE} = \text{OPENING CAPITAL VALUE} - \text{PENSION PAYMENTS} + \text{INVESTMENT RETURNS} - \text{COSTS}$$

OPENING CAPITAL VALUE

This is the value of your retirement benefit in the Fund less any cash which you choose to take at retirement (subject to the tax laws). The more cash you choose to take at retirement, the less you have left to fund a pension for the rest of your life.

PENSION PAYMENTS (DRAW-DOWN)

When you choose a living annuity, you must choose

- How much pension you wish to take per year
- How often do you wish for this to be paid (monthly / quarterly / Bi-annually / annually)

How much pension to take per year is called a **draw-down rate** and is expressed as a percentage of your capital value. So for example if you want a pension of R10,000 per year and you have a capital value of R200,000 then the drawdown percentage will be 5% (10,000 / 200,000).

- The SARS requirements are that the draw-down rate is between 2.5% and 17.5%.

In choosing a suitable drawdown, you should take financial advice to make sure that your money does not run out. The higher the draw-down elected, the higher the chance of running out of capital quicker. For example if you choose a draw-down of 17.5%, it is likely that your pension will start to reduce by year 2 and your capital will be depleted by year 5 (unless there are phenomenal investment returns in which case this may be slightly longer).

NOTE:

The Financial Service Conduct Authority (FSCA) has recently released a "Draft Conduct Standard" on appropriate living annuity draw downs.

These draw-downs (as shown in the tables below) will not be enforced in the case of the in-house PetroSA Retirement Fund Living Annuity. However, it is important that all members understand that these draw-downs, are what the FSCA would ideally like to see all Living Annuity holders abide by. The Fund strongly encourages all living annuity holders to try to adhere to these draw-down guidelines.

Recommended draw-down Rates

Recommended maximum draw-down limits

Age	Draw-down	Age	Draw-down
55	4.0%	55	6.5%
60	4.5%	60	7.0%
65	5.0%	65	8.0%
70	5.0%	70	8.0%
75	5.5%	75	8.5%
80	6.0%	80	9.5%
85	7.0%	85	11.5%

You will need to review the draw-down every year on your living annuity anniversary. The Fund will remind you of this and provide some guidance around a reasonable level of drawdown. **If you do not return the form, your drawdown will be set at the lower of your previously elected drawdown and the drawdown which maintains the pension amount at the same Rand value.**

INVESTMENTS

The Fund offers you **MEMBER INVESTMENT CHOICE**. You need to decide which portfolios you want the contributions to be invested in from a range of portfolios (combinations are also permitted) as highlighted in the table below.

Portfolio name	Target return and comment	Asset allocation (as at 30 June 2021)
Market Linked Portfolio	Target return CPI + 5% per annum over a rolling 7 year period Highest potential return; highest volatility; highest chance of negative returns over short periods Most appropriate for long term investing (>10 years)	Strategic asset allocation determined by the Board. 46% SA equities (managed equally by Allan Gray, Coronation and Abax) 24% SA bonds (managed by Ninety One (37.5%), Coronation (37.5%) and Futuregrowth (25%)) 30% offshore (various managers across bonds (15%); equity (67.5%); listed infrastructure (7.5%) and listed property (10%))
Stable Portfolio	Target return of CPI + 3% per annum over a rolling 3 year period Lower volatility than the Market Linked portfolio	Actual asset allocation determined by the managers. 19.2% SA equity + 1.8% SA property 40.5% SA bonds + 6.5% SA cash 29.3% offshore + 2.7% other (commodities and hedge funds) (managed by Allan Gray (33.3%), Coronation (33.3%) and Ninety One (33.3%))
Money Market Portfolio	Target Return of CPI + 1% per annum Least appropriate for long term investing Most chance of capital preservation	100% SA cash and money market instruments (managed by Ninety One)
Shari'ah Portfolio	Target returns of CPI + 4% per annum over a rolling 5 year period Adheres to Shari'ah principles of the ban of interest and the ban on investment in certain sectors – eg conventional financial, alcohol and tobacco; non-halaal food production; some entertainment (eg casinos) and arms manufacturing.	Strategic asset allocation determined by the manager 37.8% SA equities + 4.5% commodities + 31.6% SA cash + 22.6% offshore equities + 3.6% offshore sukuk (managed by 27Four Investment Managers)

You can change the investment choice at any time (costs of changing are shown on page 6).

If you do not make this choice your capital value will be invested in the same portfolio as it was invested in prior to retirement.

If you select more than one portfolio, the draw-down will be applied pro-rata to each investment portfolio balance i.e. each portfolio will be debited with the same draw-down %. Expenses will be applied proportionately to your various investment portfolios.

YOUR LIVING ANNUITY BENEFITS

The Fund will pay benefits on the following events:

PENSION

When?	Based on the frequency of payment which you elect until capital runs out
What?	Draw-down percentage which you elect every year (between 2.5% and 17.5%) multiplied by your living annuity balance (on the previous anniversary date)
How?	The benefit will be paid into your bank account (after paying any tax)

DEATH BENEFITS

When?	When you die while being a pensioner of the Fund
What?	Your living annuity balance
How?	The Trustees will allocate your death benefits in line with Section 37 C of the Pension Funds Act (but may be guided by your beneficiary nomination form)

TRANSFER BENEFITS

When?	You can choose at ANY point to transfer your benefits to an external (OUT OF FUND) life or living annuity
What?	Your living annuity balance
How?	You can transfer the full benefit to an external life or living annuity (or a combination of the two)

The differences between the IN FUND living annuity (provided by PetroSA Retirement Fund) and an OUT OF FUND living annuity (provided by insurers or asset managers) are shown below:

PetroSA Retirement Fund	External
Stay invested in the PetroSA Retirement Fund portfolios	Wide choice of portfolios available
Lower fees	Higher fees
No commission is payable	Commission is usually payable
Portfolios are Regulation 28 compliant – as per the Pension Funds Act, limitations on amount which can be invested offshore or in equities	Portfolios not subject to Regulation 28
S37C death distribution – i.e. Trustees decide on the allocation of the remainder of your benefits to beneficiaries in line with the Pension Funds Act (same as when you were a member of the Fund)	Death benefits are not typically subject to S37C
Cannot mix with other annuities – ie cannot purchase an in fund living annuity and any annuity from an insurer	Can mix with other annuities – so can purchase part living and part life annuity with an external insurer
Can use the living annuity balance to purchase a living of life annuity from an external provider anytime in future	Cannot transfer back to PetroSA Retirement Fund living annuity later

ABOUT THE PETROSA RETIREMENT FUND

- **Established** on 1 February 1996.
- Membership of the Fund is **compulsory** for all employees

MISSION AND VALUES

- **Honesty** – the Fund will always act towards its members in a transparent and honest manner
- **Empowerment** – the Fund has a focus on providing members with education which aims to empower members to understand their benefits and make the right decisions
- **Innovation** – the Fund aims to be at the forefront of developments in the retirement fund industry

GOVERNANCE

The Fund is separate from the Employer and is managed by the Board of Trustees.

The Board of Trustees =

- 4 individuals elected by members of the Fund + 4 individuals appointed by the Employer
- Term of 3 years
- Meets 4 times a year
- Responsibilities are to run the Fund in the **best interest of the members** and manage the Fund in terms of the **Rules and applicable laws**

The Rules of the Fund can be obtained from the Principal Officer on request – details below

COMMUNICATION

More information is provided via the following:

- **Fund Website** for all Fund information: www.petrosaretirementfund.co.za
- **Newsletters** will be issued quarterly
- **Presentations and workshops** are held regularly. Please attend these to learn more!
- **Benefit statements** showing your benefits will be issued annually towards the end of March
- **Alexander Forbes Online facility** where you can check your own information on a real time basis and access various tools and calculators: www.alexanderforbes.co.za
- **Fund Rules** can be obtained from the principal officer (details below) or from the Fund website.

QUESTIONS OR QUERIES- PLEASE CONTACT:

The Principal Officer: Reinhard Buhr
Address: 151 Frans Conradie Drive, Parow, 7500, Cape Town
Telephone: (021) 929 3133
E-Mail: reinhard.buhr@petrosa.co.za

CHANGE IN ADDRESS OR PERSONAL DETAILS

Please notify the Human Capital department in writing.

Cape Town (and Tzaneen, Bloemfontein and SFF):	Mossel Bay (and offshore and Voorbaai):
Reinhard Buhr	Dorothy Cedras
(021) 929 3133	(044) 601 2540
reinhard.buhr@petrosa.co.za	dorothy.cedras@petrosa.co.za

COSTS

Administration and Fund costs (applicable from 1 May 2021)

- Living annuitants – Initial fee = R 1 068.56 plus VAT. Administration costs of R 106.85 pmpr plus VAT deducted from living annuity balance.

Switching costs (cost of changing investment decision) – first switch in the year is free. Thereafter R 467.49 plus VAT is deducted from the member individual account / living annuity balance per switch.

Investment management fees are deducted from the return earned on the investments as follows:

Portfolio	Manager	Fee charged
Market linked	Allan Gray Equity	0.5% p.a. plus 20% of the out-performance of the benchmark (FTSE/JSE All Share Index) capped at 2%
Market linked	Coronation Equity	0.2% p.a. (reduced to 0.1% p.a. from 1 October 2018 until a performance fee becomes payable) plus 20% of out-performance of benchmark (FTSE/JSE Capped Shareholder Weighted Index) over preceding 12 months capped at 1%
Market linked	Abax Equity	0.45% p.a. plus VAT
Market linked	Ninety One Bonds	0.35% p.a. changes to 0.4% on out-performance of All Bond Index (ALBI)+2%
Market linked	Coronation Bonds	0.2% p.a. plus 10% of out-performance over ALBI over preceding 12 months capped at 1%
Market linked	Futuregrowth IDB	0.5% p.a. plus VAT
Market linked	Sygnia (WTW Diversified Global Balanced)	The Sygnia Life administration fee (based on total WTW client funds) is 0.09% p.a. for the first 4 billion, 0.04% p.a. for the next 2 billion and 0.02% p.a. thereafter. The AMX platform fee is 0.08% p.a. fee plus approx. 0.552% p.a. for the underlying manager fees).
Stable	Allan Gray Global Stable	0.37% p.a. plus 20% of the out-performance of the benchmark (AF 3 Month Deposit Index) subject to a 1.8% overall fee
Stable	Coronation Inflation Plus	0.70% p.a.
Stable	Ninety One Cautious Managed	0.50% p.a.
Money Market	Ninety One Money Fund	0.09% p.a.
Shari'ah	27Four	the 27four underlying weighted manager fees are 0.41% p.a. excl. VAT (based on underlying manager weights) from 1 May 2020. The 27four multi-manager, administration and life policy fees remain 0.30% p.a. excl. VAT.

Updated: September 2021